

Message Text

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44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 106015

R 120900Z JUL 76
FM AMCONSUL GOTEBOG
TO USDOC WASHDC
INFO SECSTATE WASHDC 015
AMEMBASSY BRUSSELS
AMEMBASSY LONDON

UNCLS GOTENBORG 0023
E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0002
2. 070976
3. JP OWENS
4. 401 SWEDEN
5. IA
- 6A. REPLY TO --
- 6B. MR. BENGT BERGKVIST, MANAGING DIRECTOR
- 6C. AB BENGT BERGKVIST & CO
BOX 14075
S-400 20 GOTEBOG, SWEDEN
7. CABLE --; TEL 031/27 50 50
8. --
9. 111 AGENCY
10. DESCRIPTION
3621241-0100 PERMANENT MAGNET DC MOTORS UP TO 5 KW. FOR
INDUSTRIAL SPEED CONTROL APPLICATIONS

THIS COMPANY HAS SPECIALIZED IN ELECTRIC MOTORS. THEY HOLD A FEW
NON-COMPETITIVE AGENCIES. SERVICE WILL BE HANDLED BY SOME 2,500
COMPETENT WIRING SHOPS SPREAD ALL OVER SWEDEN. THE MAIN
COMPETITION CONSISTS OF A LICENSED MANUFACTURE BY ONE SWEDISH
COMPANY. BERGKVIST HAS JUST RECEIVED AN INQUIRY FOR 1,000
MOTORS AND CONSIDERS THAT THEY WILL REACH SALES IN THE AMOUNT OF
500,000 SW. KR. ALREADY THE FIRST YEAR IF SUITABLE US PRODUCT IS
UNCLASSIFIED

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LOCATED.
A RELIABLE LOCAL CREDIT SOURCE SAYS THE COMPANY IS UNDER COMPETENT
AND AGGRESSIVE MANAGEMENT. THE BUSINESS YIELDS GOOD PROFITS AND
PAYMENTS ARE MET PROMPTLY. THE COMPANY IS SMALL BUT HIGHLY

SPECIALIZED AND UNDER EXPANDION.

BERG

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 30 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976GOTEBO00023
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: GOTEBOURG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197607106/baaaavad.tel
Line Count: 59
Locator: TEXT ON-LINE
Office: T
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: schaeafaj
Review Comment: n/a
Review Content Flags:
Review Date: 15 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 APR 2004 by ThomasVJ>; APPROVED <17 SEP 2004 by schaeafaj>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: BEXP, SW
To: USDOC INFO STATE
BRUSSELS
LONDON
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006